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업무분야	Defense & Public Procurement, International Competitive Bids, (U.S., U.N., Multilateral Development Banks)
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Man ki Kim is a Senior Consultant at Yulchon who specializes in Global Public Procurement. As a non-executive member of Yulchon, he is currently the professor in charge of the Global Marketing Special Program, teaching practice and theory of Global Public Procurement at Sungshin Women's University. Dr. Kim studied at Macquarie University in Sydney, as well as at Georgetown University and Dankuk University, and earned his MA in International Marketing from Macquarie University and Ph.D. in Economics from Dankuk University. Dr. Kim used to work as an executive in various businesses. As such, he has extensive experience in global management and acquisition & contract management in Australia, the U.S., the Middle East, Africa, and Europe. Dr. Kim lived abroad for decades and has received many official accolades, such as the Gold Leadership Award from the Korean American Coalition; Golden Peace Medal from the Federation of the Mongolian Government; National Leadership Award from the National Republican Congressional Committee; and Commendation from the Prime Minister of Korea. Dr. Kim is currently advising the Public Procurement Service of Korea, G-PASS Export Association of Korea, Korea Health Industry Development Institute, and other Korean government agencies. He also serves as an advisor for Nonprofit Organizations such as the Inter-Korea Foundation for Health and Medical Education and the Foundation for International Culture & Education.

Education

- Dankuk University, Ph.D. in Economics (International Finance & Trade) (2006)
- American University, The Center for Asian Studies, Visiting Professor (2002)
- Georgetown University, The McDonough School of Business, Executive Studies, Global Marketing & Strategy (2001)

- Australian Institute of Company Director (1999)
- Macquarie University, MA in International Marketing (1994)
- University of Technology Sydney, Managerial Skills (1990)
- Hansung University, BA in International Trade (1984)

Experience

- Yulchon LLC (2017-present)
- Korea Health Industry Development Institute, GHKOL (ICB) (2017-present)
- Korean G-PASS Company Export Association, Advisor (2016-present)
- Small and Medium Business Administration, Selection Committee for the GMD, B2G (2016-2017)
- Sungshin Women's University, Global Marketing, Professor (2016-present)
- Inter-Korea Foundation for Health and Medical Education, Advisor (2015-present)
- Foundation for International Culture & Education, Director (2015-present)
- U.S. Federal Contractor (AFC), Advisor (2009-present)
- SMIHD, CEO (2004-2009)
- U.S. Federal Contractor (AFC), CEO (2003-2008)
- International Network for Korean Entrepreneurs, Vice Chairman (2000-2007)
- SMI Group, Sydney Managing Director (1992-2001)

Articles/Books

- A Study of Marketing Strategy for Korean Defense Industry to the U.S. Defense Supply Chain: Based on the Reciprocal Defense Procurement MOU with the U.S. Department of Defense, Korea Defense Industry Association (2017)
- The Report for the International Competitive Bids for the Health & Medical Projects, Korean Health Industry Development Institute (2017)
- A Study for the Procurement procedure for the U.S. Department of Defense (Focused on the procedures and processes of obtaining a Facility Clearance and Secret Clearance, Korean Institute for Defense Security (2016)
- The Strategy for Korean Company entering into the U.S. Federal Market, Co-author, Public Procurement Service (2016)
- A Bird with Two Wings-Leadership in a Challenging Market ("Efficiency vs. Effectiveness"), Harvard Extension School (2016)
- A New Paradigm for SWOT Analysis, Harvard Extension School (2015)

- Key Element of Success for Economic Development of Underdeveloped Countries, Harvard Extension School (2015)
- Understanding of Finance, Bobmunsa (2007)
- International Finance (co-author), Bobmunsa (2006)
- A Comparative Study on the Labor Relations and its impact on national competitiveness of Korea and the United States of America, Master's Thesis, Dankuk University (2005)

Awards and Recognition

- Gold Leadership Award, The Korean American Coalition (2007)
- Golden Peace Medal, Federation of the Mongolian Government (2006)
- National Leadership Award, National Republican Congressional Committee (2005)
- Commendation, Prime Minister of Korea (1997)

Qualifications

- Certificate Program in Public Procurement, the World Bank (2017)
- Professional Translator, Republic of Korea (2015)

Languages

- Korean, English